

Company Profile

Profile

Introduction

Binary are a solution provider who have been supplying a unique service to their customers for over 25 years

Our three guiding principles are:-

- † **Providing Client satisfaction**
- † **Giving the highest possible service and support**
- † **Offering an excellent price/performance ratio**

To maintain these principles we employ highly trained technical personnel who have experience in, or immediate access to, all areas of the computer industry.

Binary are also Business Partners with many companies who are leaders in their fields of expertise.

Quality

Binary have also achieved ISO 9001 and TICK IT accreditation as a confirmation of the quality processes that are used to deliver the many services to our customers.

Binary provide a complete range of services and software products to existing and potential computer users. Our prime objective is to ensure that our clients obtain the maximum value from their investment in data processing.

Services

Consultancy

Binary provide consultants who offer advice on many different aspects of the computer industry. These areas cover:-

- %o The selection of computer hardware and software
- %o Any of our own products
- %o Performance
- %o Selection of Personnel
- %o Development standards and techniques
- %o Training
- %o Networking
- %o System Integration
- %o E-Business & web design

Communications/Networks

Binary can design and configure your communications and network requirements. We can provide the complete one-stop service from design through to the ordering of communication and network lines, configuration and testing thereof.

Evaluation and Selection of Computers

This involves investigation of the Client's present and future business computing requirements and giving advice on the selection of the appropriate computer solution.

Facilities Management

We can provide a cost effective and efficient service running some or all of your computer functions. Our highly qualified and professional staff can offer you a tailor-made service, leaving you free to run your business. With our experience we can help you make more of your investment.

Package Software Evaluation

Most computer users find at some time that they can avoid expensive programming effort by the use of packages which consist of pre-written standard programs. Binary will compare relevant packages and advise on the most suitable for the Client.

Services (Continued)

Turnkey Systems

Clients who are mainly interested in the end product from a computer may wish to leave all their worries to Binary, who are prepared to carry out all the consultancy functions, together with the writing of tailor-made systems, and hand over a working computer installation to the Client.

Recruitment

Binary can advertise, interview and short-list applications for final selection by the Client.

Data Processing Management

Binary can provide personnel on a temporary basis at all management levels. Client's personnel can be given training in particular areas.

Web Design and Integration

The world-wide web is fast becoming a way of doing business and providing information to our customers and employees. Binary can design and implement an internet / intranet structure for your company, as well as integrating your existing legacy application data.

We are an IBM chosen Business Partner for their IBM Host Integration product suite.

Computer Hardware

Binary can size, configure and supply your IBM mainframes, PC Servers and desktop PCs.

Services (Continued)

Project Management

Binary can act as your Project Manager for your own in-house development. We can guide your own or our personnel through the development, system testing and user testing phases to help deliver the required project.

Feasibility Studies

When there is doubt as to whether a particular application is suitable for computerisation, a Binary Project Manager can produce a feasibility report consisting of a coherent thoroughly documented plan highlighting the alternative solutions.

Project Control

All projects undertaken by Binary are strictly controlled for cost, quality and delivery deadlines. Binary have developed their own efficient control system with weekly reports available showing costs to date and the number of days left to completion of the project. This allows us to foresee any potential problem before they have any impact on schedules.

Services (Continued)

Software Engineering

Binary can design and develop your specified applications. The work will be carried out using our development methodology and with our advanced case tool Adelia. The project can then be delivered to you for maintenance thereafter in Adelia, or native code (RPG/DDS, C++ code and/or Java Code). With out Adelia iSeries Studio, we can develop standard 5250 applications. With our Adelia Visual Studio and our Adelia Web Studio, we can develop PC programs (C++ or Java) to work in stand-alone, in a Client/Server environment or via a web browser.

Analysis and Design

Binary can design the Client's system to make the best possible use of the computer facilities available.

System teams work either independently or with their Client's management to make a thorough analysis of the Client's needs before producing a systems specification. This specification acts as the base for the production of program specifications, systems documentation and the user's operations manual.

Programming

Binary can write new programs to specifications produced by the Client or by our systems teams. They will be written to our own high standards unless otherwise specified by the Client.

Outsourcing

Binary are also prepared to undertake the maintenance of existing programs irrespective of the original author.

Documentation

Binary take pride in providing high standards of documentation in all aspects of its services. We also provide a documentation service to improve poorly-documented systems which is often an essential preliminary to a conversion from one computer system to another.

Services (Continued)

Training

Hardware and Operating Systems

Binary can provide training in-house in all aspects of the use and operation of the iSeries (AS/400), Networks and PC systems.

You may be faced with a new installation or you may need to extend the use of an established system. There are courses which can be of value to you.

Application Software Training

Binary can provide training in the use of all its application packages and third party software products.

Public or private courses are available on site or at our offices in Harrow.

In addition, special training on any aspect of the system can be provided on an 'as required' basis.

Adelia Courses

Course Name	Duration
• Database Design	1 day
• Adelia Data Modelling	1 day
• Adelia Basic Functions	2 days
• Adelia iSeries Studio	3 day
• Adelia Visual Studio	3 days
• Adelia Web Studio	3 days
• Adelia Statistics	2 days

Adelia Consultancy Workshops

Workshop Name	Duration
• Q & A Programming	1 day
• Additional Capabilities	1 day
• Implementing Systems	1 day
• SQL Integration	1 day

Services (Continued)

Construction 2000 Courses

- Sub-Contractors 1 day
- Payroll 1 day
- Bought Ledger 1 day
- Sales Ledger 1 day
- Sales Applications 1 day
- Contract Costing 1 day
- Nominal Ledger 1 day
- Cash Book 1 day
- Fixed Assets 1 day
- Plant Hire Management 1 day
- Buying System 1 day
- Marketing 1 day
- Property Management 1 day
- Project Management 1 day
- Systems Operations 1 day
- Archive Management 1 day
- Purchasing 1 day
- Estimating 1 day

IBM Host Integration Courses

Course Name	Duration
• HATS (Host Access Transformation Server)	4 days
• Host Publisher	4 days

Technical workshops can be organised on-site, as and when required.

For more information you can contact us on

E-Mail : Training@binarycomputer.co.uk

Packages

Binary supply and directly support the following software packages:-

- Construction 2000** - A Construction Accounting System
- DDS 2000** - An EDI Direct Debiting System
- PAM*400** - A system that provides total management of Fixed Assets
- Marketing*400** - A general Marketing System for all industries
- Helpdesk*2000** - A Helpdesk System incorporating Helpdesk, Project
- Adelia Development** - World leading integrated development tool
- Adelia Statistics** - World leading Query & Report Writer tool
- Aladdin/400** - A product that provides a perfect integration between
- Hardis Euro** - Binary will audit, convert and test customer applications for Euro compliance

Package Overview

Construction 2000

Binary are the original authors of *CONSTRUCTION 2000* which is a complete suite of modules specifically designed to fulfill the needs of the Construction Industry.

CONSTRUCTION 2000 consists of 20 modules covering:

- | | |
|-----------------------|-------------------------|
| w Sub-Contractors | w Payroll |
| w Bought Ledger | w Sales Ledger |
| w Sales Applications | w Contract Costing |
| w Nominal Ledger | w Cash Book |
| w Fixed Assets | w Plant Hire Management |
| w Buying system | w Marketing |
| w Property Management | w Project Management |
| w Construction/IWS | w Archive Management |
| w Purchasing | w Estimating |

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E-Mail : CON2000@binarycomputer.co.uk

DDS 2000

Binary are the original authors of the *DDS 2000* Direct Debiting System.

This system allows you to process all direct debit and direct credit transactions via a telecommunications link to BACS. It provides a full audit trail of all communications from and to BACS.

Fully integrated optional AUDDIS (Automated Direct Debit Instruction Service) module for the purpose of electronically lodging of DDIs.

Fully integrated optional ADDACS (Automated Direct Debit Amendment and Cancellation Service) module to electronically advise Originators of amendments and cancellations of DDIs.

E-Mail : DDS2000@binarycomputer.co.uk

Package Overview (Continued)

PAM*400

Binary are the original authors of *PAM*400*, a Plant Asset Management system.

This system provides the overall management of plant assets. It consists of five integrated modules, namely:- Depreciation, Leasing, Inspections, Maintenance and Plant Hire.

E-Mail : PAM*400@binarycomputer.co.uk

Marketing*400

Binary are the original authors of *MARKETING*400*, which has been developed to satisfy the needs of any active marketing environment.

It provides information relating to customers and their officials, as well as providing a diary for all forms of contact (e.g. phone, visit, correspondence, etc.).

E-Mail : MARKET*400@binarycomputer.co.uk

Helpdesk*2000

Binary are the original authors of Helpdesk*2000, written as a web based application using Lotus Notes / Domino. It allows the user to manage helpdesk activities such as :-

- %o Recording of Faults
- %o Recording of Requests for Enhancements
- %o Allocating Resources
- %o Knowledge Base
- %o Project Control
 - Time Recording
 - Expense Recording
- %o Request and Fault analysis

Package Overview (Continued)

Adelia Development

Introduction

Binary are the U.K. distributors of this world leading **Integrated CASE** tool. This advanced development tool will allow the user to produce high quality flexible applications in less time than conventional methods for the iSeries (AS/400), PC, Client Server and/or the web.

Adelia is an Integrated CASE tool covering the entire application life cycle from business definition through to program maintenance.

Adelia can be used to develop on different platforms:-

iSeries (AS/400) Development

An iSeries (AS/400) based CASE tool used to produce applications for an iSeries (AS/400) from traditional green-on-black workstations.

PC Development

A PC-based CASE tool used to produce applications for an iSeries (AS/400) from a graphical PC design (Adelia iSeries Studio).

Client/Server & Web Development

Used in liaison with Adelia iSeries Studio, these product allow the development of iSeries (AS/400) based applications, PC based applications, client/server applications and/or web based applications (Adelia Visual Studio & Adelia Web Studio).

Adelia has over 10,000 trained users of the product. There are over 2,500 customers world-wide, including over 200 software houses.

E-Mail : Adelia@binarycomputer.co.uk

Package Overview (Continued)

Adelia/Statistics

Query & Report Writer

Binary are the U.K. distributors of the world leading Adelia/Statistics Interrogation and Report Writer tool.

Adelia/Statistics enables the end user to obtain quickly and with little effort, all the requested data. It is a powerful and user-friendly tool that gives independence to the users and removes a large backlog of work from the DP departments.

A RAD development tool, primarily designed to produce “ad-hoc” reports, screen enquiries, statistical results and result files.

It also allows data from the iSeries (AS/400) to be automatically downloaded into a PC application, initialised with the downloaded data.

Adelia/Statistics is divided into 3 parts:-

System Administrator

Controls set up & deletion of Users, the set up of Company Standards and authorisation of access to the Adelia/Statistics functions.

Database Administrator

Controls the set up of data ‘views’ for the user, together with the setting up of user authority to files and fields.

User Requests

Allows the individual users to define their own selections over the data ‘views’ created by the Database Administrator.

Adelia/Statistics brings productivity to the end user and relieves time consuming ad-hoc programming from the DP Department.

E-Mail : Statistics@binarycomputer.co.uk

Package Overview (Continued)

Aladdin/400

The connection genie to drive PC applications from your iSeries (AS/400)

With Aladdin/400, drive your PC office and multimedia applications from the iSeries (AS/400). For instance, you can merge data on your iSeries (AS/400) with word processor documents (Word, Wordpro etc.), to produce mailshots, form letters, etc.

You can also merge data with files from all major spreadsheet packages.

You can execute any PC commands with a simple iSeries (AS/400) instruction which may be incorporated into all your programs.

You can even spool your reports from the iSeries (AS/400) to the PC's for independent printing.

Who can use Aladdin/400? - Every department in the company!

- Computer technicians who want to make iSeries (AS/400) data available to PC users, as simply as possible.
- Secretaries who want to send out bulk mail by merging data contained in iSeries (AS/400) files with word processor documents.
- Executives who want to carry out spreadsheet analysis using iSeries (AS/400) data.
- Users who would like to display digitised images (photos on staff records, customer contact photos, digitised signature, etc.), show video sequences or receive voice messages.
- The sales department who want to print iSeries (AS/400) files on the PC printer.
- Anyone who needs to trigger PC backups from the iSeries (AS/400).

E-Mail : sales@binarycomputer.co.uk.

Package Overview (Continued)

Hardis Euro

The Hardis Euro solution specially developed for RPG specific applications. This solution allows us to audit your application and then propose a strategy and tools that convert and test the applications. It includes three major phases:

- an audit and impact analysis phase
- a conversion of the applications phase (optional)
- a testing phase (optional)

E-Mail : Euro@binarycomputer.co.uk.

Customers

Listed below are a sample of companies who have used the services of Binary:-

**ABB VETCO GRAY
ADNAMS & CO
ALLIANZ
ASSOCIATES CAPITAL CORPORATION
BALFOUR BEATTY
BANCA COMMERCIALE ITALIANA
BEAZER EUROPE & OVERSEAS
BRITISH LINEN BANK
CHINA INSURANCE UK LIMITED
COMPUTER SOFTWARE LIMITED
DOUGLAS & GRAHAME
DUNLOP SLAZENGER INTERNATIONAL LIMITED
ELECTROLUX U.K. LIMITED
E M I
ENTERTAINMENT (UK) LIMITED
GRANADA GROUP SERVICES
HUNTING ENGINEERING
IDEAL CLEANING SERVICES
JOHN PARKER & SONS
JOHN SISK & SON
KANGO POWER TOOLS
KIER CONSTRUCTION
KLIENWORT BENSON
KYLE STEWART LIMITED
LEGRAND ELECTRIC
LINDT
LIMPAC
MAGNETI MARELLI
MARKS & SPENCER
MERCEDES-BENZ FINANCE
MONARCH AIRLINES
MOSS CONSTRUCTION
NATIONWIDE
ODDBINS
PARKER HANNIFIN
PIRELLI TYRES
R G CARTER HOLDINGS LIMITED
RELIANCE SECURITY GROUP
SECURE TRUST BANK
STANDARD CHARTERED BANK
VALEO CLIMATE CONTROL
VIRGIN RECORDS
WARWICK NETWORKS
YORK INTERNATIONAL**

Where we are

If you require any of our services either now or in the future, please do not hesitate to contact us.

Remember, our aim is to provide our Clients with a first rate professional personalised service.

Please contact:-

Binary Computer Services Limited
Binary House
202 Northolt Road
South Harrow
Middlesex HA2 0EX

Telephone : 0208 869 7970

Fax : 0208 869 7977

E-mail: sales@binarycomputer.co.uk

Web: www.binarycomputer.co.uk